



Mediasite Campus Agreement for the University of Colorado System

The Mediasite Campus Program summarized in this document is a custom program designed to provide a comprehensive plan to maximize the effectiveness of the Mediasite enhanced learning system by creating more flexible deployment options for CU System Departments. This program is developed by Sonic Foundry for the CU System and is offered in recognition of the potential benefit to share knowledge and refine campus-wide support practices in partnership with the unique CU System centralized service model.

The centerpiece of the Mediasite Campus Agreement is an exclusive package of special pricing and services offered exclusively to CU System via our authorized Mediasite Resellers for Education. The products and services listed are available at the prices for purchase from participating resellers by referencing the UC System membership in the Mediasite Campus Program.

CU System centrally supported departments remain eligible to purchase the Mediasite products and accessories listed below at the special Mediasite Campus Agreement price by maintaining an associated server license and Mediasite Customer Assurance support coverage for all system Mediasite products. Any Mediasite products purchased to be used in conjunction with the existing server licenses operated by CU System are eligible for the pricing defined in this Mediasite Campus Agreement.

Software and Licenses Minimum Order Requirement – One time, perpetual license to the Mediasite EX Server software suite				
Qty	SKU NO.	Description	Current MSRP	Mediasite Campus Agreement Price
1	MSL-EXS-100	Mediasite EX Server—Campus Wide Expansion License - EX server licenses for university owned recorders-up to 100 rooms - High Availability EX Install Pack for all supported recorders - EDAS API Kit	\$338,100	\$99,500
1	MSL-SFT-POD	Mediasite Podcast Module for EX Server Software	\$5,000	(included)

Mediasite Campus Agreement Price Schedule (Mediasite Campus Agreement customers only)				
SKU NO.	Description	Current MSRP	Mediasite Campus Agreement Price	
Mediasite Recorder Hardware				
.ea	MSL-CSM-500	Mediasite Rich Media ML Recorder	\$24,950	\$14,250
.ea	MSL-CSR-500	Mediasite Rich Media RL Recorder	\$22,250	\$10,000
Annual Mediasite Customer Assurance Support Products				
1	MSL-SSS-S01	Annual Mediasite Customer Assurance Support - EX Presentation Server - 1yr Contract	\$67,600 per year	\$14,250 per year
.ea	MSL-SSS-S10	Annual Mediasite Customer Assurance Support for Mediasite Rich Media ML Recorder	\$4,450 per year Per Recorder	\$2,625 per year Per Recorder
.ea	MSL-SSS-S09	Annual Mediasite Customer Assurance Support for Mediasite Rich Media RL Recorder	\$3,950 per year Per Recorder	\$1,250 per year Per Recorder

Proposed Duration

The Mediasite Campus Program summarized in this document would be a 12 month agreement synchronous with the anniversary of the Customer Assurance subscription(s) for the covered sonic foundry software and hardware. All terms, conditions, and pricing benefits are dependent upon the requirement for the institution to remain current on all Customer Assurance contract(s) purchased under the agreement.

Scope of the Mediasite EX Server software suite license "Minimum Order"

A minimum purchase of a "site-license" of Mediasite EX Server software suite to initialize the agreement. This license is a one-time purchase of a perpetual license with no further fees, and no expiration on ownership.

Scope of Annual Mediasite Customer Assurance Support

The Mediasite Campus Program summarized in this document would cover the following items:

Software: All currently owned and future Mediasite EX server software instances would be covered under the annual fee basis established in this agreement for the base fee (\$14,250).

Hardware: All currently owned and future hardware purchased referencing this agreement at the agreement price (see price summary- "Mediasite Campus Agreement Price Schedule")

Scope of Eligible purchases with the Mediasite Campus discount schedule

Renewal of Customer Assurance contracts at the proposed Mediasite Campus Price is a universal benefit. This option is available for both existing and new equipment. All contract renewals reference the Mediasite Campus agreement become part of the total renewal requirement that governs the continued eligibility in the program. Failure to renew all or part of the annual Customer Assurance fee for covered items can result in the forfeit of future obligation for Sonic Foundry to provide the Mediasite Campus Agreement discount prices.

Terms and Conditions of the Mediasite Customer Assurance

The Mediasite Campus Program summarized in this document would cover the following items:

Software: All currently owned and future Mediasite EX server software instances would be covered under the annual fee basis established in this agreement for the base fee (\$14,250).

Hardware: All currently owned and future hardware purchased referencing this agreement at the agreement price (see price summary- "Mediasite Campus Agreement Price Schedule")

[Further Description included in "Terms and Conditions - Customer Assurance" document under separate cover]